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Bill Feast | Managing Director : Natural Resources

FEBRUARY 2018

#### Welcome to the 2018 Landfolio User Conference

### **25 Countries Represented**



TRANSFORMING THE WAY THE WORLD WORKS

#### 6 Business Partners Represented



### OPTRON











#### Welcome to the Landfolio Family





RioTinto Alcan



## Natural Resources Revenue - 2017

#### **Revenue per Sector**









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## **Can Governments benefit more from commodity cycles?**

### **Applications vs Grantings vs Gold**



# Applications vs Grantings vs Iron Ore



### **Applications vs Grantings vs Coal**



## Applications vs Grantings vs Uranium



### Applications vs Grantings vs Gold



#### Agenda – 1<sup>st</sup> Session

8:30 Registration, Tea and coffee

9:00 Welcome Bill Feast, Managing Director: Natural Resources, Trimble Land Administration

9:15 Codification process in the mining sector in Ethiopia, linkages between Federal and Regional Governments Isabeau Vilandre, Canadian International Resources and Development Institute (CIRDI)

#### Project update : Kenya

9:30 Ismail Abdirahman, Special Advisor on Concessions Management and Revenue Optimization, Ministry of Mining, Kenya

9:45 Project update : DRC Jean Félix Mupande, Director General, CAMI

10:00 To Grid, or not to Grid, that is the Question! Bill Feast, Managing Director: Natural Resources, Trimble Land Administration

10:30 Group Photo followed by Tea & Coffee



#### Agenda – 2<sup>nd</sup> Session

11:00 What's new in Landfolio Backoffice Toby Mills & Alfie Goncalves, Trimble Land Administration

11:30 What's new in Landfolio eGov Portal Nick Holleman, Product Manager: Portals, Trimble Land Administration

12:00 Project update : Guinea Mohamed Baba Sylla, Deputy Director of the Center of Mining Promotion and Development

12:15 Project update : Uganda - Transition to eGov Agnes Alaba Kuterema, Commissioner of Mines, Uganda Directorate of Geological Surveys and Mines

12:30 Lunch - 1st Sitting - Balance to walk through aquarium

13:15 Lunch - 2nd Sitting - Balance to walk through aquarium



#### Agenda – 3<sup>rd</sup> Session

14:00 Landfolio Reporting & Dashboards Phil Cramer, Database Specialist, Trimble Land Administration

14:15 Project update : Malawi Mphatso Kapokosa and Ellen Mshali, Ministry of Mines

14:30 Document Management Best Practices in Landfolio Toby Mills & Mike Sands, Trimble Land Administration

14:45 Project update : Namibia Monica Maletzky, Deputy Director: Information Technology, Ministry of Mines and Energy

15:00 Trimble Catalyst Jason Pretorius, Optron MGIS Segment Manager

15:15 Tea and coffee & Catalyst Demo



#### Agenda – 4<sup>th</sup> Session

15:45 Trimble's Continuously Operating Reference Station (CORS) Networks Zuhayr Harricombe, Regional Sales Manager, Trimble Advanced Positioning

16:00 Landfolio for Natural Resources - Making the most of the new mapping capabilities Trimble Land Administration

16:30 Project update : Côte d'Ivoire Brahima Coulibaly, Director of Mining Information & Mining Cadastre

16:45 Our transition to Agile - Impacts and Benefits Rob Rademeyer, Development Manager, Trimble Land Administration

17:00 Close & Cocktail Function

